

2022

INTER



THURSDAY, OCTOBER 6, 2022

THE EVENT CENTER AT SANDIA GOLF CLUB

30 RAINBOW RD, ALBUQUERQUE, NM 87113

[CLICK HERE TO REGISTER](#)

MORNING SESSION I

8:40 AM – 9:40 AM

1 CE CREDIT

QUALIFIES FOR ELECTIVE



SARA ROSS

DECODING THE SCIENCE OF EQ TO STRESS-PROOF YOU

Never have the skills of Emotional Intelligence (EQ) been as heavily tested and relied upon as right now. With people navigating new ways of working, this is especially true for teamwork and collaboration. The challenge is that with stress, exhaustion, and disconnection on the rise, it has also never been as difficult to practice these skills as it is right now, whether at work or home. In this keynote, Sara Ross will change that by helping you tap into your EQ skills to go from simply surviving the stress of today to thriving with energy and resilience, in spite of the stress of today.

MORNING SESSION II

10:00 AM – 11:40 AM

1 CE CREDIT

QUALIFIES FOR CORE ELECTIVE



ED MCMAHON

THE ECONOMICS OF UNIQUENESS AND ULI PRESENTS "INTERSECTIONS"

In a world where people and capital are footloose, if you can't differentiate your project or your community from any other, you will have no competitive advantage. Communities and regions are now in a global competition to attract and retain residents and talented workers. Increasingly these workers are choosing where they want to live first and figuring out their job situations later. What's more, research demonstrates that people are willing to sacrifice salary for the ideal community. The problem is communities and cultures are being homogenized out of existence. This session will identify the factors that attach people to place, and it will provide numerous examples of how cities and towns are using place-based assets to grow their economies and set themselves apart.

KEYNOTE LUNCHEON

12:00 PM – 1:30 PM

1 CE CREDIT

QUALIFIES FOR CORE ELECTIVE



LINDA ALVARADO

MAJOR LEAGUE BUSINESS STRATEGIES

Linda Alvarado is president and chief executive officer of Alvarado Construction, Inc., a commercial general contractor and development firm. Based in Denver, Alvarado Construction has offices in multiple states and has successfully developed and constructed multi-million dollar projects across the United States and internationally, including commercial, industrial, Fortune 500 facilities, office, technology, energy, hotel, hospitality, mixed-use, multi-unit housing, government, healthcare, retail, telecommunications, research laboratories, public venues, education, and sports facilities.

In keeping with breaking non-traditional roles, Alvarado made history in 1991 by becoming the first Latino owner (male or female) of a Major League Baseball franchise, the Colorado Rockies. Her ownership is also significant as it marked the first time that any woman was involved in a bid for ownership of an MLB team. You won't strike out at this keynote as Linda hits a home run with Major League ...Business!

2022

INTER



THURSDAY, OCTOBER 6, 2022

THE EVENT CENTER AT SANDIA GOLF CLUB

30 RAINBOW RD, ALBUQUERQUE, NM 87113

AFTERNOON SESSION I

1:50 PM - 2:50 PM

1 CE CREDIT

QUALIFIES FOR ELECTIVE



JANESE MURRAY

FOSTERING A CULTURE OF INCLUSION AND PSYCHOLOGICAL SAFETY

In this fast-paced, interactive session, Janese will lead participants in exploring the importance of inclusion, belonging and psychological safety in engaging employees and customers as well as in driving innovation. Utilizing a combination of individual reflection, small group and large group dialogue, participants will have opportunity to examine their own behavior and identify the skills necessary to foster an environment of inclusion and safety.

Presented by: Trammell Crow Company



AFTERNOON SESSION II

3:00 PM - 4:00 PM

1 PENDING CE CREDIT

QUALIFIES FOR CORE ELECTIVE



KC CONWAY, CCIM

ECONOMIC UPDATE

KC is a nationally recognized industry thought leader and subject matter expert on the US Economy, Macro Economics, Commercial Real Estate, Valuation and Lease Accounting, Property Tax Appeals, Ports & Logistics, Banking Regulation, Real Estate Finance, the Retail Industry, MSA level market monitoring, Environmental Risk Management, Digital Currency and Blockchain Technology, Agricultural and Residential Land, and Housing Economics.

KC is recognized for accurately forecasting real estate trends and ever-changing influences on markets all across the United States. A much sought-after subject matter expert on property tax appeals, KC works with several national retailers on tax appeals cases; and has a perfect record of not losing a case for more than 26 years. With credentials from the CCIM Institute, Counselors of Real Estate and the Appraisal Institute, KC currently serves as Chief Economist of the CCIM Institute and as an Independent Director for Monmouth REIT MNR. KC is the father to three adopted special needs children.

COCKTAIL RECEPTION 4:00 PM - 6:00 PM

Thank you to our Sponsors

INTERSTATE SPONSOR



BOULEVARD SPONSORS



ROUND-A-BOUT SPONSORS

Bank of ABQ
CBRE
Enchantment Land CDC

Enterprise Builders
First American Title
First Citizens Bank

SCM Partners