

LIST OF PROPERTIES

September 2026 Deal Making Session

	NAME	PROPERTY	TYPE	PRICE	PROPERTY SIZE	NOTES
1.	Micah Gray CCIM Dave Hill CCIM, SIOR	304-312 Muriel St. NE Albuquerque, NM 87123	Industrial	\$1,978,040	±17,488/SF	
2.	Tai Bixby CCIM, SIOR Jacob Rocker	111 Marble Ave/ 102 Granite Ave Santa Fe, NM 87102	Mixed Use	\$7,650,000	±19,793/SF	
3.	Tim With CCIM, SIOR John Ransom CCIM, SIOR	3901 Midway Pl NE Albuquerque, NM 87109	Industrial	See Broker	±69,658SF	
4.	John Ransom CCIM, SIOR Tim With CCIM, SIOR	6020 Academy Road NE Albuquerque, NM 87109	Office	\$3,700,000	±26,377/SF	
5.	Todd Strickland Rob Bridges CCIM	12700 San Rafael Ave. NE Albuquerque, NM 87122	Retail	\$4,070,174.00	±14,932/SF	
CLOSED DEALS - ACTIVE INVESTORS - GRATITUDE						
6.	Genieve Posen John Algermissen CCIM	1900 Randolph Road SE. Albuquerque, NM 87106	Office	\$1,896,600	±15,728/SF	
7.	Lauren Landavazo Shelly Branscom CCIM	810 Calle Mejia, 101 Santa Fe, NM 87501	Office	\$510,000	±1,550/SF	
8.	Jacob Lopez	1735 Coors Blvd SW Albuquerque, NM 87120	Land	\$1,250,000	6.592 Acres	
9.	Christa Tyler	9901 Trumbull Ave Albuquerque, NM 87123	Warehouse	\$750,000	±27,443/SF 0.63 Acres	
10.	Ken Romero Corinna Yonemoto	524 Montano Road NW Albuquerque, NM 87107	Retail	\$750,000	±3,249/SF	

2026 CARNM/CCIM SPONSORS

T I T A N I U M		P L A T I N U M	 	G O L D	   	S I L V E R	   

UPCOMING EVENTS



10th Year Celebration 2026 INTERSECTIONS

CARM • CCIM • ULI • IFMA • SIG • CREW • CREDA • IREM

6 NMREC Continuing Education Credits Pending

FEATURED SPEAKERS



**BRENT
GLEESON**

Navy SEAL & Combat Veteran,
Award-winning entrepreneur,
Forbes contributor & Author



**CRYSTAL
WASHINGTON**

Futurist, Author &
Hall of Fame Speaker



**JOHN
KIRKMAN**

CBRE Senior Managing
Director and Supply Chain
Advisory Leader



**CHRIS
ZUBEL**

CBRE Executive Managing
Director of Industrial &
Logistics

PUBLIC POLICY PANEL



Emily Howard
Economic Forum of ABQ
Executive Director



Jason Harper
NM State
Representative



Jason Weak
The Weak Law Firm
Attorney, Lobbyist,
Consultant



Michael Rocca
University of New Mexico
Director of Master of Public
Policy Program



Rhiannon Samuel
CREDA
Executive Director



Will Martinez
RS21
Business Development
Director

THURSDAY, SEPTEMBER 17, 2026

SANDIA RESORT HOTEL

30 Rainbow Rd, Albuquerque, NM 87113

Scan here



to Register

CCIM
The Commercial
Real Estate Experts

Foundations for Success in Commercial Real Estate (Albuquerque)

This course will teach you how to:

- Access and use demographic information as a decision-making tool;
- Differentiate between the needs of the owners and tenants;
- Develop personal/property marketing plans;
- Perform basic mortgage calculations by using compounding and discounting techniques; and
- Project income and expenses for a real estate property.

LOCATION:

Greater Albuquerque Association of REALTORS
1635 University Boulevard Northeast
Albuquerque, NM 87102

DATES:

October 1 & 2, 2026

TIME:

8 a.m. - 5 p.m. MT

INSTRUCTORS:

Alec Pacella, CCIM

This case study-driven course provides agents, brokers, students, and allied professionals with an understanding of the skills, resources, and business practices that pave the way for success in commercial real estate. Learn how to analyze leases and investment value, and develop a plan to kick-start your career. Foundations for Success is not just about how the commercial real estate business works, it is about working the business.

As part of the course, you will also receive the CCIM Financial Calculator, designed to effectively and efficiently provide investment scenarios for you and your client.

TUITION:

CCIM Member Rate: \$300
CARM/GARR Member Rate: \$350
(Contact your association for discount code)
Non-Member Rate: \$425

New Mexico CE will be issued by the local chapter.
Please do not purchase from the CCIM Institute.

REGISTER BY PHONE:
(800) 621-7027, option 2

REGISTER ONLINE:
<https://tinyurl.com/mwrm2vnc>

SCAN QR CODE TO REGISTER:



REGISTER TODAY!

New Mexico and Greater El Paso CCIM Chapters

Southwest Deal Summit

September 25-26, 2026 Las Cruces, NM

Don't miss this all-in-one experience!

- Sharpen your skills at the NMREC Core Course
- Join us for a Deal Making Session
- Explore properties on an exciting bus tour
- Connect at an ice cream social event
- Enjoy an evening at a local winery
- Keep the energy going at the Lobo vs. Aggie game on Saturday and make it a weekend to remember

Proceeds to benefit Safe Haven Animal Sanctuary!



NM1st Valley
Commercial Real Estate Services - Workshops



The Commercial
Real Estate Experts

CCIM

THE
CCIM
INSTITUTE
New Mexico
Chapter

THE
CCIM
INSTITUTE
Greater El Paso
Chapter